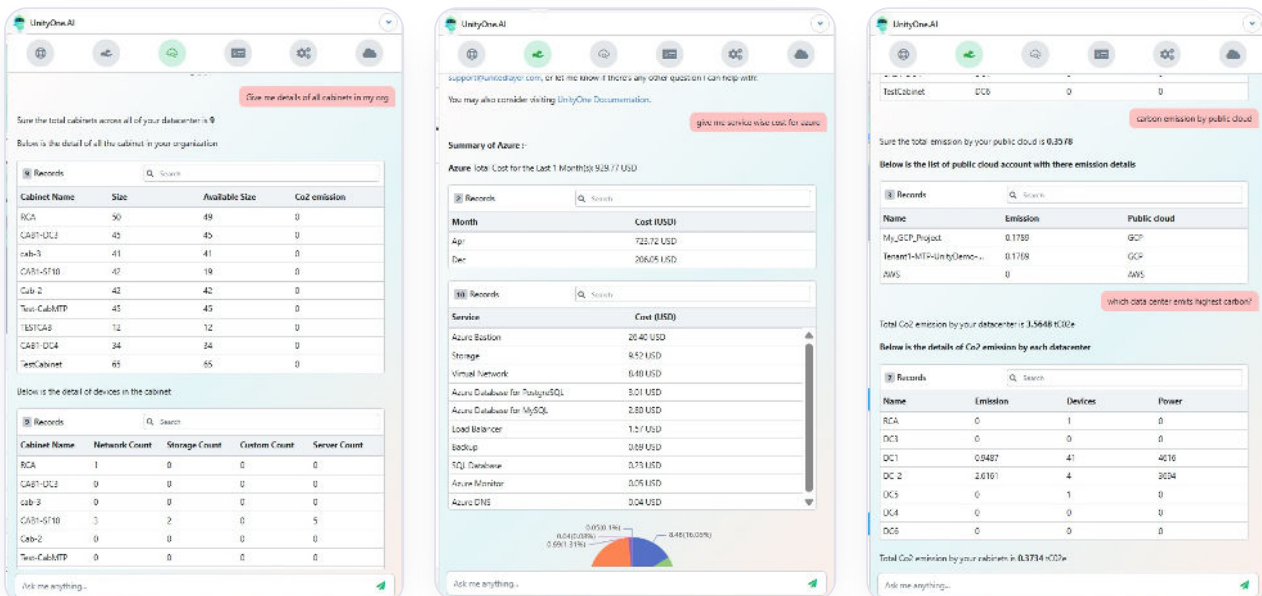


CERNE™ GENAI VALUE REPORT

The business value of an AI coworker for IT operations

What it is worth when every engineer, analyst and manager can get answers about data centers, incidents, cost and carbon by asking, instead of searching dashboards and building reports by hand.



In this report

- 1 · Why now: what the research says
- 2 · Where the value comes from
- 3 · Worked example: a 20-person operations team
- 4 · Value beyond the numbers

UnityOne AI does not publish a percentage improvement for GenAI. The worked example on pages 3–4 is a model built entirely on stated assumptions, not a quote or guarantee.

1 · WHY NOW

More to manage, fewer specialists to manage it

Independent research on the pressures an AI coworker addresses.

Data center operators reporting difficulty finding qualified candidates



I&O leaders naming cost optimization as their top goal for AI



Enterprise apps expected to feature task-specific AI agents by end of 2026



Sources: Uptime Institute Data Center Staffing Survey 2023; Gartner press releases of 29 October 2025 and 26 August 2025.

2 · Where the value comes from



Faster answers
Questions answered in seconds, without switching dashboards.



Reports by asking
Tables and charts instead of hand-built reports.



Every operator productive
No CloudOps expertise needed to investigate.



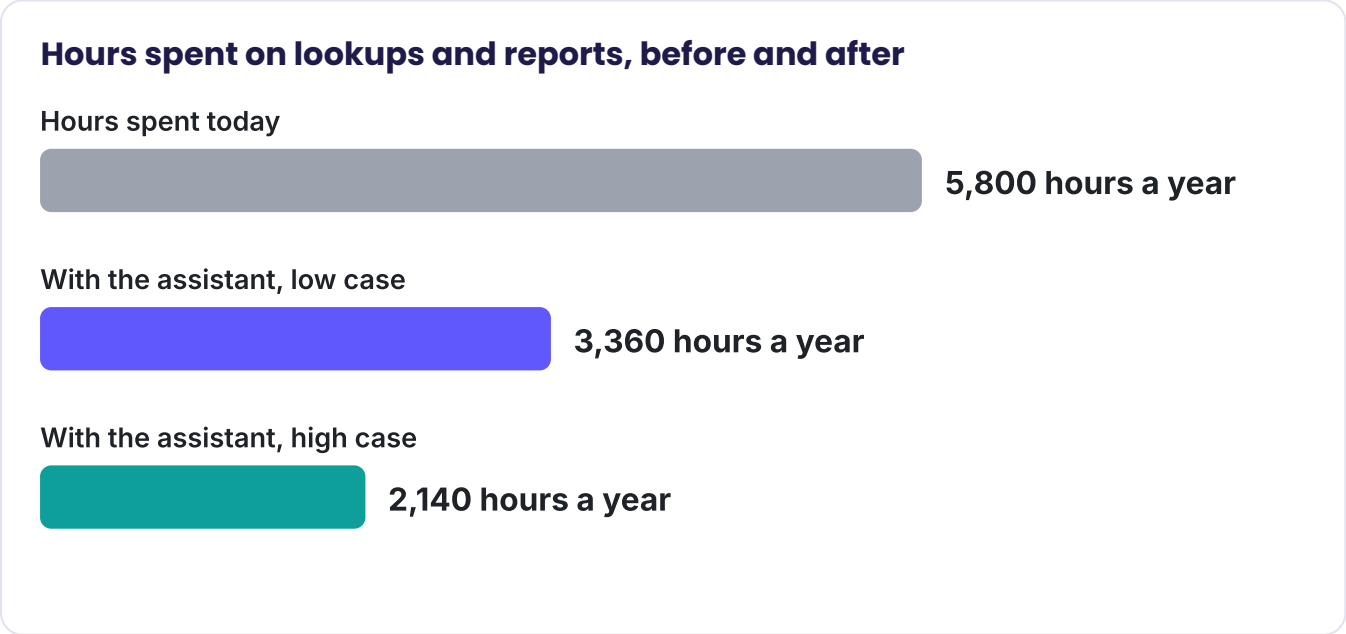
Less toil
Repetitive tasks handed to agents, with approvals.

3 · WORKED EXAMPLE

What an AI coworker could be worth to a 20-person operations team

A transparent model. Every input is a stated assumption you can replace with your own.

Input	Value used	Result
Operations team	20 engineers, analysts and managers at \$110K loaded cost (assumption)	\$52.88 per hour
Time finding information across tools	5 hours a week each, 46 weeks (assumption)	4,600 h/yr
Time saved by asking instead	40–60% (assumption)	1,840–2,760 h
Recurring reports	25 a month at 4 hours each (assumption)	1,200 h/yr
Time saved by generating reports	50–75% (assumption)	600–900 h

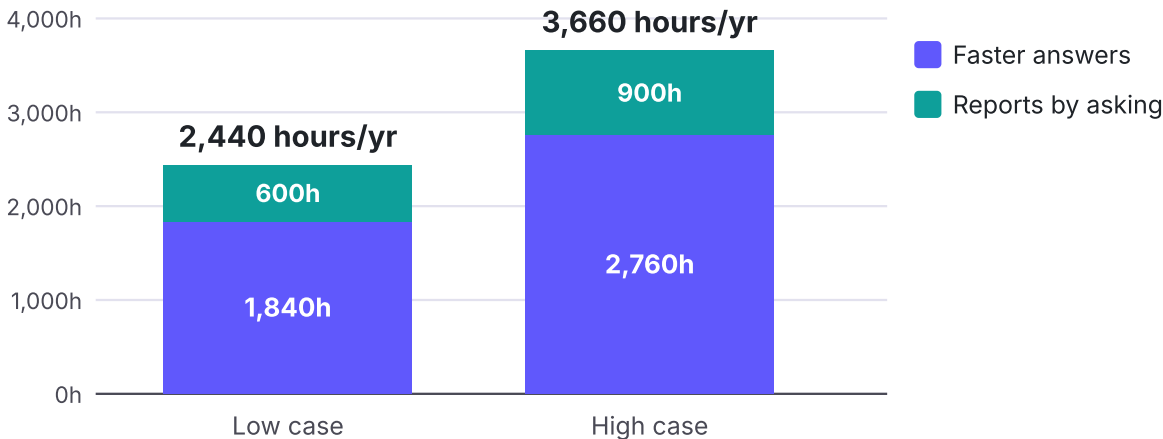


3 · WORKED EXAMPLE, CONTINUED

Hours returned to the team, and what they are worth

Hours saved per year, by source

Faster answers: 40–60% of 4,600 hours. Reports: 50–75% of 1,200 hours.



2,440–3,660

Hours returned per year

1.2–1.8

Full-time equivalents

\$129K–\$194K

Value per year (\$387K–
\$581K over three years)

Values are before subscription cost and count team time only. They exclude the value of faster incident resolution, cost savings and carbon reductions, which the AIOps, FinOps and GreenOps value reports model separately.

4 · VALUE BEYOND THE NUMBERS

What teams gain that a spreadsheet can't show

- | | |
|---|--|
| <div style="margin-bottom: 10px;">  A smaller skills gap
 Newer staff answer questions like veterans. </div> <div style="margin-bottom: 10px;">  Finance and engineering aligned
 Cost explained in plain language. </div> <div>  Private and governed
 Private LLM, guardrails and approvals. </div> | <div style="margin-bottom: 10px;">  Shared knowledge
 Answers no longer depend on one specialist. </div> <div style="margin-bottom: 10px;">  Sustainability on demand
 Carbon and energy answers for reporting. </div> <div>  A path to autonomy
 From questions to governed agent actions. </div> |
|---|--|

Build your own business case

Gather these inputs and our team will model your value with you:

- | | |
|---|---|
| <ul style="list-style-type: none"> ✓ People who look up operational data ✓ Hours each spends a week searching tools ✓ Loaded cost per person | <ul style="list-style-type: none"> ✓ Recurring reports and hours per report ✓ Routine tasks you would hand to agents ✓ Domains in scope: DCIM, AIOps, FinOps, GreenOps |
|---|---|

GET STARTED

Model the value for your team

Ask the assistant your own questions in the UnityOne AI Playground, or ask our team to build a value model for your operations.

▶ Enter Playground

✉ Contact Us

Email: contact@unityone.ai · Playground: cerne.unityone.ai · Sales: unityone.ai/contact-us