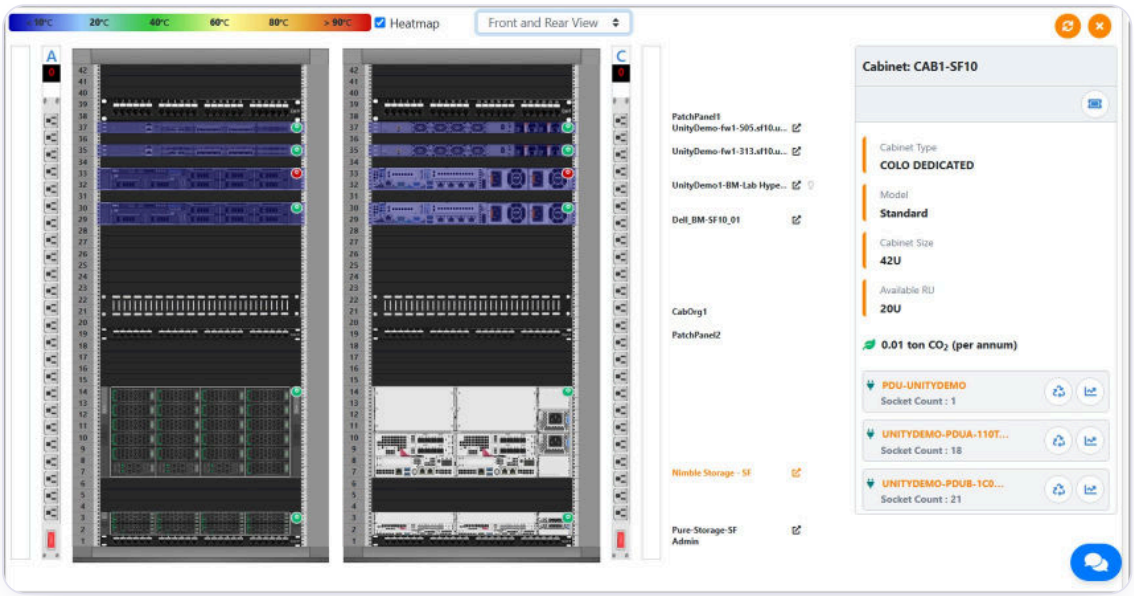
INDUSTRY CASE STUDY · COLOCATION & DATA CENTER PROVIDERS

Sell the capacity you already have

Colocation margins depend on knowing exactly how much space, power and cooling is left in every cabinet. UnityOne DCIM turns that into a live, outlet-level view you can sell and bill against.



Live cabinet view with heatmap, free rack units and PDU power.

The challenge

- Usable capacity hidden by manual records
- Power data siloed from rack and asset data
- Risk of unnecessary build or lease spend
- Slow, spreadsheet-based capacity planning

How UnityOne DCIM helps

- Agentless discovery of every rack, device and PDU
- Outlet-level power monitoring across every rack
- Scenario planning against real space, power and cooling
- Bandwidth and 95th percentile billing per customer

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CUSTOMER CASE STUDY

A Tier III colocation operator recovers ~40% of stranded capacity

Challenge

The client couldn't tell how much usable capacity was left. Manual records and siloed power information hid rack space, outlet-level utilization and cooling headroom, raising the risk of unnecessary capex.

Solution

Agentless discovery and outlet-level power monitoring created a live view of utilization across every rack. Scenario planning then tested new deployments against real space, power and cooling headroom.

CAPABILITIES USED

Cabinet visualization

Live capacity, connected assets and power for each cabinet.

Outlet-level power

Track power to the outlet and map cabinet energy.

Capacity forecast

Predict utilization before space or power runs out.

Bandwidth billing

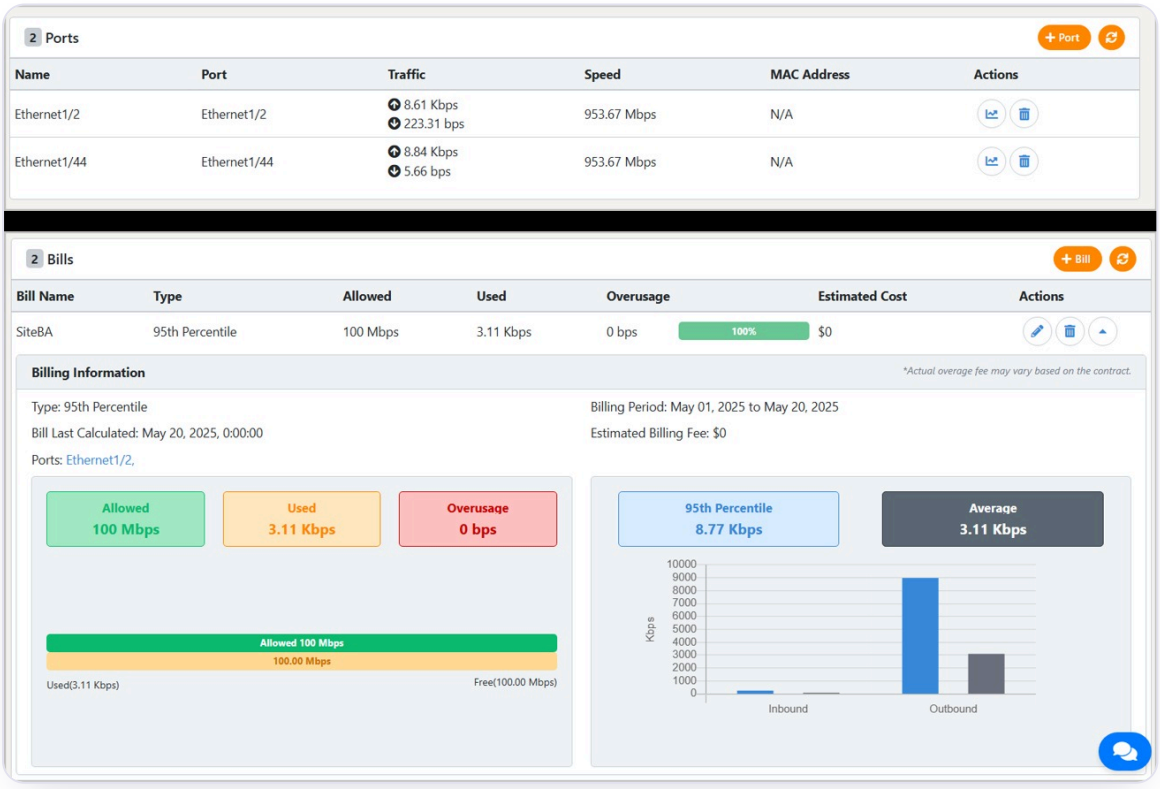
95th percentile bills per site or customer.

Multi-tenancy

Separate views and access for each tenant.

Carbon per cabinet

Estimated CO_2 per cabinet per year for ESG reporting.



Bandwidth and 95th percentile billing per customer.

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RESULTS

What the operator achieved

~40%
Stranded capacity recovered

15–25%
Better rack utilization

Up to 25%
Less planning time

~15–20%
Lower energy use

Results from a Tier III colocation operator, as published on unityone.ai. The operator also deferred multi-million-dollar build or lease spend. Results vary by environment.

WHY UNITYONE

Built for multi-tenant sites
Separate tenant views, billing and access.

Capacity you can sell
Live space, power and cooling headroom per cabinet.

Proven results
~40% stranded capacity recovered at a Tier III operator.

GETTING STARTED

STEP 1
Explore
Try DCIM hands-on in the UnityOne AI Playground.

STEP 2
Discover
Run agentless discovery on a site and see it on one map.

STEP 3
Expand
Roll out to every site, cloud and team at your pace.

GET STARTED

See Cerne™ DCIM in action

Explore the platform hands-on in the UnityOne AI Playground, or talk to our team about your data center, colocation or hybrid environment.

▷ Enter Playground ✉ Contact Us

Email: contact@unityone.ai · Playground: cerne.unityone.ai · Sales: unityone.ai/contact-us

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