



CERNE™ VALUE REPORT

The business value of agentic cloud management

★ The industry's most comprehensive cloud management platform

What it is worth to replace 50+ siloed tools with the industry's most comprehensive cloud management platform: one AI-driven control plane that discovers, monitors, manages and autonomously operates hybrid and multicloud infrastructure.

50+

Siloed tools replaced

One platform, one data model, one AI.

40–60%

Lower operational overhead

Published UnityOne AI range.

25–35%

Lower cloud costs

Published FinOps range.

50–70%

Faster incident detection and resolution

Published UnityOne AI range.

In this report

1 · Where the value comes from

2 · Proof from customers

3 · Worked example: a hybrid enterprise

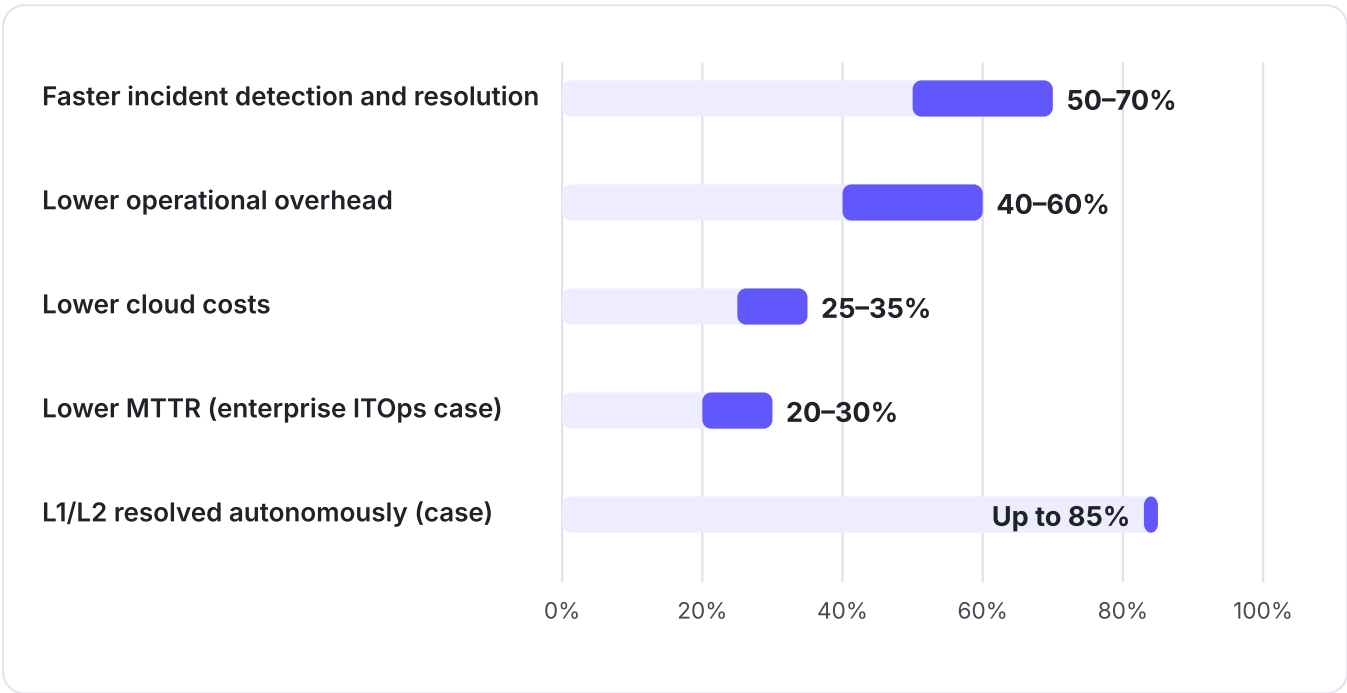
4 · Value beyond the numbers

Percentages are UnityOne AI published figures from unityone.ai. The worked example on pages 4–5 is a model built on stated assumptions, not a quote or guarantee.

1 · WHERE THE VALUE COMES FROM

Published improvement ranges

The dark bar shows each published range; the light bar runs from zero.





Tool consolidation

Licenses, integrations and specialists for 50+ tools.



Cloud cost

Rightsizing, idle resources and rate optimization.



Downtime

Faster detection, correlation and autonomous fixes.



Productivity

3x engineering productivity with AI agents.

2 · PROOF

Results customers have published

ENTERPRISE IT OPERATIONS

Up to 85% of L1/L2 incidents resolved autonomously

**Up to
85%**

L1/L2 resolved
autonomously

20–30%

Lower MTTR

~70%

Alert noise
eliminated

40–60%

Less manual
overhead

EUROPEAN LOGISTICS COMPANY

Unified FinOps across ~2,000 hybrid resources

25–35%

Cloud-cost savings

~2,000

Resources in one view

4

Platforms unified

GIGAOM RADAR FOR CLOUD MANAGEMENT PLATFORMS, 2025

Leader and Outperformer

"UNITYONE.AI stands out as a comprehensive cloud management platform by bridging on-premises automation with multicloud orchestration."

Results as published on unityone.ai. Results vary by environment.

3 · WORKED EXAMPLE

What CerneTM could be worth to a hybrid enterprise

A transparent model with three value sources. Each input is either a published UnityOne AI figure or a stated assumption you can replace with your own.

Input	Value used	Per year
Tool stack overhead	50 tools: specialists, integration, training and upgrades (assumption, see Power of One model)	\$1.52M
Overhead reduction	40–60% (published)	\$608K–\$912K
Annual public cloud spend	\$4.0M (assumption)	\$4.00M
Cloud cost reduction	25–35% (published)	\$1.00M–\$1.40M
Downtime cost	40 major incidents, 3 hours each, \$50K per hour (assumptions)	\$6.00M
MTTR reduction	20–30% (published case study; conservative)	\$1.20M–\$1.80M

Why the conservative downtime figure

UnityOne AI publishes 50–70% faster incident detection and resolution. This model uses the lower 20–30% MTTR reduction from the enterprise ITOps case study, so the downtime value is deliberately conservative.

3 · WORKED EXAMPLE, CONTINUED

Annual and three-year value



**\$2.81M–
\$4.11M**

Value per year

**\$8.42M–
\$12.34M**

Value over three years

50+

Tools consolidated

Values are before subscription cost. They exclude license consolidation, carbon and energy savings, and the 3x productivity gain from AI agents. Replace the assumptions on page 4 with your own, or ask our team to model your environment.

4 · VALUE BEYOND THE NUMBERS

What teams gain that a spreadsheet can't show

 <p>Autonomous operations Agents that detect, investigate, act and verify.</p>	 <p>Governed AI Private LLMs, guardrails, audit and approvals.</p>
 <p>One source of truth Assets, cost and carbon in one model.</p>	 <p>A smaller skills gap Plain-English answers for every operator.</p>
 <p>Sustainability built in Carbon and energy across sites and clouds.</p>	 <p>Simpler vendor landscape One partner instead of dozens.</p>

Build your own business case

Gather these inputs and our team will model your value with you:

- | | |
|--|--|
| <ul style="list-style-type: none"> ✓ Tools in use and what they cost to run ✓ Annual public and private cloud spend ✓ Engineers on operations and their loaded cost | <ul style="list-style-type: none"> ✓ Major incidents per year and their duration ✓ Cost of downtime per hour ✓ Data center power and carbon targets |
|--|--|

GET STARTED

Model the value of Cerne™ for you

Explore the platform in the UnityOne AI Playground, or ask our team to build a value model for your hybrid and multicloud estate.

▶ Enter Playground

✉ Contact Us

Email: contact@unityone.ai · Playground: cerne.unityone.ai · Sales: unityone.ai/contact-us