CUSTOMER CASE STUDY · LOGISTICS

A European logistics company gains unified FinOps across ~2,000 resources

THE CUSTOMER

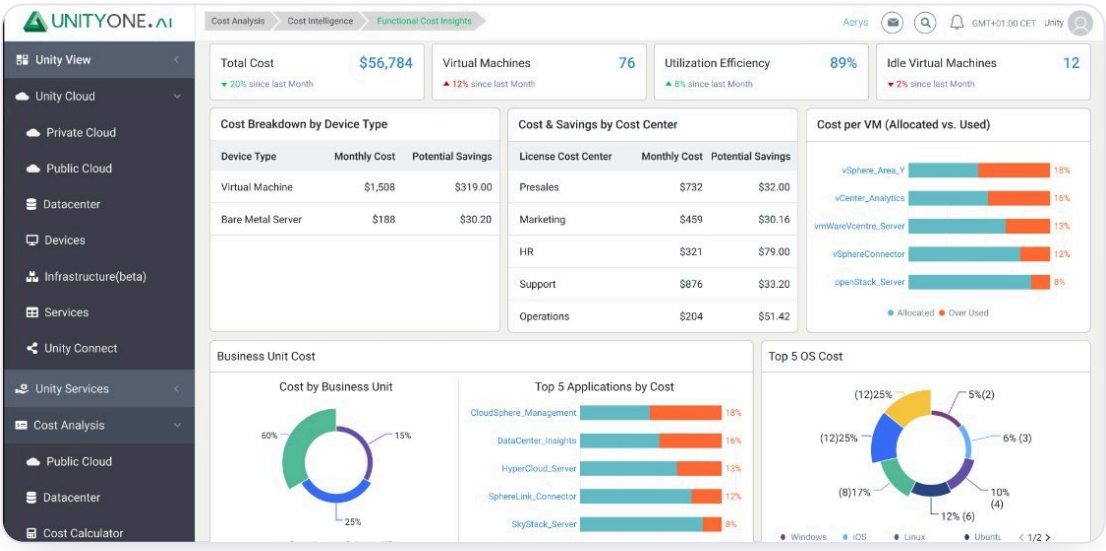
A Europe-based logistics company running about 2,000 resources across VMware, Hyper-V, Azure and AWS. Delivered through a global systems integrator (GSI) partnership.

The challenge

- No consolidated view of hybrid and multicloud infrastructure
- No dedicated FinOps operating model
- Teams struggled with allocation, budgeting and accountability
- Optimization insights missing

The solution

- Unified discovery and visibility across VMware, Hyper-V, Azure and AWS
- Normalized cloud and infrastructure cost data
- Allocation, tagging, showback and chargeback workflows
- Budgets, anomaly detection and optimization insights
- AI-assisted rightsizing and automated remediation



One cost intelligence hub across hybrid infrastructure.

RESULTS

The impact

25–35%
Cloud-cost savings

~2,000
Resources in one view

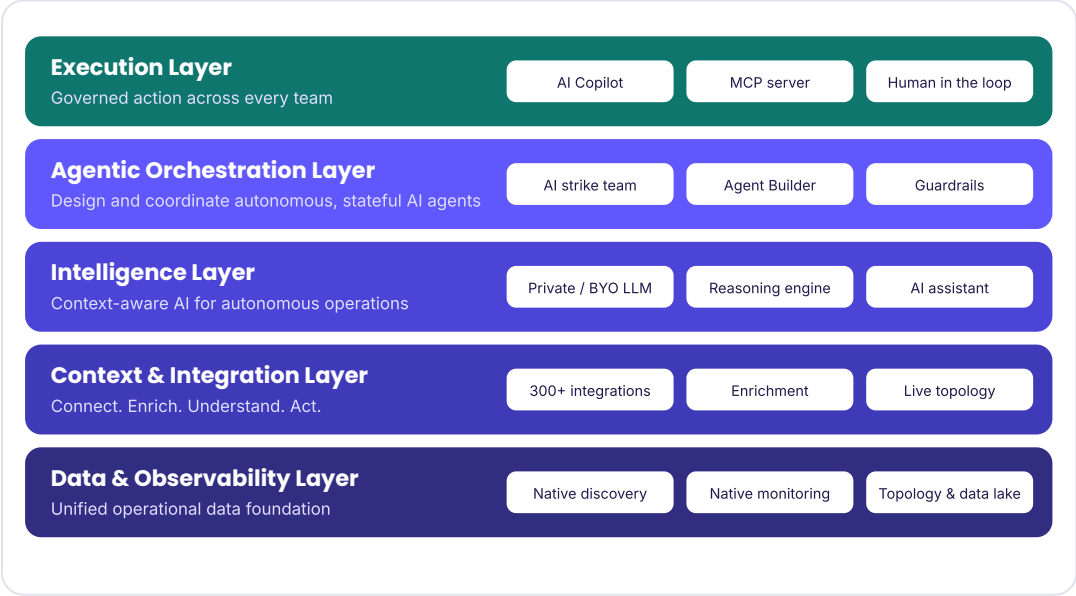
4
Platforms unified

7-stage
VM lifecycle with cost insights

Results as published on unityone.ai. Results vary by environment.

How Cerne™'s layers delivered it

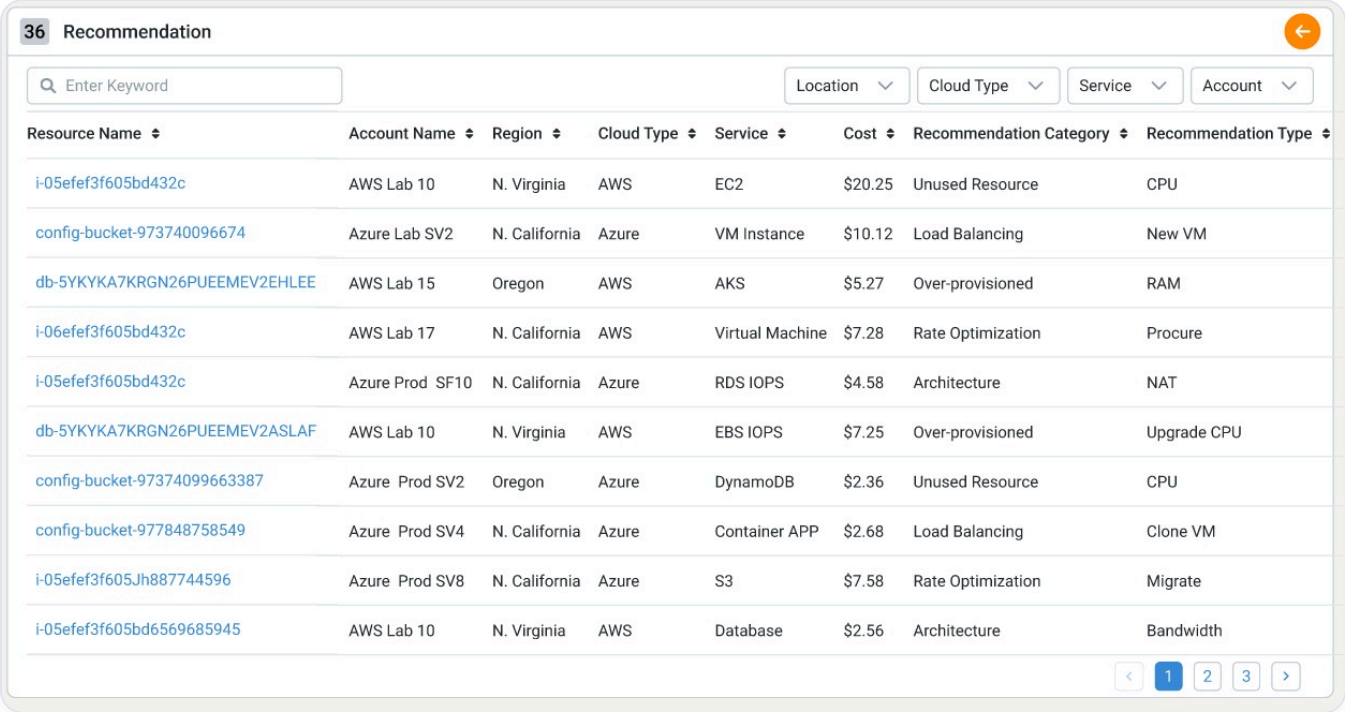
Layer	What was used
Data & Observability	Discovery across VMware, Hyper-V, Azure and AWS
Context & Integration	Normalized cost data, tagging and allocation context
Intelligence	Anomaly detection, forecasting and savings recommendations
Agentic Orchestration	VM lifecycle journey with cost insights, request to retirement
Execution	Automated remediation and governed optimization actions



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IN THE PRODUCT

What the team works with every day



Resource Name	Account Name	Region	Cloud Type	Service	Cost	Recommendation Category	Recommendation Type
i-05efef3f605bd432c	AWS Lab 10	N. Virginia	AWS	EC2	$20.25	Unused Resource	CPU
config-bucket-973740096674	Azure Lab SV2	N. California	Azure	VM Instance	$10.12	Load Balancing	New VM
db-5YKYKA7KRGN26PUEEMEV2EHLEE	AWS Lab 15	Oregon	AWS	AKS	$5.27	Over-provisioned	RAM
i-06efef3f605bd432c	AWS Lab 17	N. California	AWS	Virtual Machine	$7.28	Rate Optimization	Procure
i-05efef3f605bd432c	Azure Prod SF10	N. California	Azure	RDS IOPS	$4.58	Architecture	NAT
db-5YKYKA7KRGN26PUEEMEV2ASLAF	AWS Lab 10	N. Virginia	AWS	EBS IOPS	$7.25	Over-provisioned	Upgrade CPU
config-bucket-97374099663387	Azure Prod SV2	Oregon	Azure	DynamoDB	$2.36	Unused Resource	CPU
config-bucket-977848758549	Azure Prod SV4	N. California	Azure	Container APP	$2.68	Load Balancing	Clone VM
i-05efef3f605Jh887744596	Azure Prod SV8	N. California	Azure	S3	$7.58	Rate Optimization	Migrate
i-05efef3f605bd6569685945	AWS Lab 10	N. Virginia	AWS	Database	$2.56	Architecture	Bandwidth

AI recommendations for rightsizing and savings.

WHY CERNE™

Most comprehensive
DCIM, AIOps, HCMP, FinOps, GreenOps and GenAI in one.

Agentic by design
Agents act within your guardrails.

Proven at scale
350+ global customers.

GET STARTED

See Cerne™ in action

Explore the Agentic Cloud Management Platform hands-on in the UnityOne AI Playground, or talk to our team about autonomous operations for your hybrid and multicloud estate.

Enter Playground | **Contact Us**

Email: contact@unityone.ai · Playground: cerne.unityone.ai · Sales: unityone.ai/contact-us

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